

BUY

Last price	Rp 1,685
Target price	Rp 2,200
Upside potential	30.6 %

General Information

Ticker	HEAL
Sector	Healthcare
52-week range	1,010 - 1,750
Year-to-date return	8.7 %
Last price (06 Jan 2023)	1,685
Target price	2,200
Shares outstanding	14,463,176,469
Market cap.	24,370,452,350,265
Free float	6,869,840,669
Earnings per share (Usd) (Dec 2021)	67.28

Source: company, Profindo research

Shareholder structure

Husen Sutakaria	2.68 %
Sudarsono	1.11 %
Yulisar Khiat	11.73 %
Binsar P. Simorangkir	5.81 %
Hasmoro	3.95 %
Aristo Setiawidjaja	0.06 %
Non Widjaja Kusuma	7.27 %
Lydia Immanuel	5.72 %
HM Soepardiman	5.06 %
PT Astra International Tbk	7.44 %
Public (each below 5%)	45.98 %
Subtotal	96.81 %
Treasury shares	3.19 %
Total	100.00 %

Source: company, Profindo research

Company Overview

PT Medikaloka Hermina Tbk (HEAL) merupakan perusahaan yang bergerak di bidang pelayanan kesehatan. Bisnis Perseroan dimulai dengan didirikannya Rumah Sakit Bersalin (RSB) Hermina pada tahun 1985. Saat awal berdirinya, kapasitas Perseroan adalah 13 tempat tidur.

Saat ini, Perseroan memiliki 45 rumah sakit dengan kategori Rumah Sakit Umum (RSU) di 31 kota di Indonesia. 8 RSU memiliki status tipe B, sedangkan 37 sisanya memiliki status tipe C dengan total 6,200 tempat tidur.

Financial Performance

Perseroan mencatatkan penghasilan sebesar Rp 3.6 triliun pada kuarta III tahun 2022. Jumlah ini turun -22.4% dibanding periode yang sama tahun sebelumnya.

EBITDA Perseroan pada periode ini mengalami penurunan sebesar -53.4% dibanding periode yang sama tahun sebelumnya. Pada periode ini, EBITDA Perseroan tercatat sebesar Rp 775.9 miliar dengan margin EBITDA sebesar 21.6%.

Perseroan mencatatkan laba bersih sebesar Rp 315.1 miliar dengan margin laba bersih sebesar 8.8% pada periode ini, dimana nilai laba bersih tersebut turun -68.6% dibanding periode yang sama tahun sebelumnya.

Valuation

Dengan metode valuasi relatif, Perseroan memperoleh rekomendasi BUY dengan target harga Rp 2,200. Rekomendasi ini didasarkan pada rasio Price to Earnings growth (PEG), dengan 3 tahun *earnings forecast* Perseroan sebesar 10.9x.

Research analyst:

Setya Pambudi

setya.pambudi@profindo.com

<i>(in Idr. mn.)</i>					
Simplified income statement	2019A	2020A	3Q21	2021A	3Q22
Revenue	3,630,940	4,416,042	4,627,032	5,820,123	3,591,203
Cost of revenue	(2,031,370)	(2,281,499)	(2,204,742)	(2,924,631)	(2,304,187)
Gross profit	1,599,570	2,134,543	2,422,290	2,895,492	1,287,016
Operating expenses	(1,047,383)	(1,164,346)	(1,048,496)	(1,257,959)	(898,667)
EBITDA	782,625	1,261,538	1,665,750	2,077,556	775,853
Depreciation expenses	(230,438)	(291,341)	(291,956)	(440,023)	(387,504)
EBITA	552,187	970,197	1,373,794	1,637,533	388,349
Amortization expenses	-	-	-	-	-
EBIT	552,187	970,197	1,373,794	1,637,533	388,349
Financial expenses and other income & expenses	(46,711)	(24,187)	(43,259)	20,669	18,414
EBT	505,476	946,010	1,330,535	1,658,202	406,763
Tax expenses	(161,556)	(300,372)	(326,135)	(358,428)	(91,690)
EAT	343,920	645,638	1,004,400	1,299,774	315,073

<i>(in %)</i>					
Profit Margin	2019A	2020A	3Q21	2021A	3Q22
Gross profit margin	44.1 %	48.3 %	52.4 %	49.7 %	35.8 %
EBITDA margin	21.6 %	28.6 %	36.0 %	35.7 %	21.6 %
EBIT margin	15.2 %	22.0 %	29.7 %	28.1 %	10.8 %
Net profit margin	9.5 %	14.6 %	21.7 %	22.3 %	8.8 %

<i>(in Idr. mn.)</i>					
Simplified Balance Sheet	2019A	2020A	3Q21	2021A	3Q22
Assets					
Current assets					
Cash and cash equivalents	593,255	864,577	361,929	1,286,518	762,305
Trade receivables - third parties - net	899,725	1,051,759	2,113,560	967,293	871,511
Other current assets components	171,508	336,066	200,505	211,882	235,928
Total current assets	1,664,488	2,252,402	2,675,994	2,465,693	1,869,744
Non-current assets					
Fixed assets	3,095,543	3,760,319	4,171,763	4,537,603	4,997,023
Other non-current assets components	287,756	342,533	643,313	582,863	675,071
Total non-current assets	3,383,299	4,102,852	4,815,076	5,120,466	5,672,094
Total assets	5,047,787	6,355,254	7,491,070	7,586,159	7,541,838
Liabilities					
Current liabilities					
Short-term bank loans	46,497	9,050	42,324	29,448	2,700
Trade payables - third parties	206,704	289,440	331,311	315,326	279,674
Lease liabilities - current maturity	-	4,759	33,251	2,794	1,693
Long-term bank loans - current maturity	183,466	253,951	156,733	159,754	133,220
Other current liabilities components	654,160	931,508	1,151,435	1,139,198	838,446
Total current liabilities	1,044,330	1,479,658	1,672,730	1,617,072	1,253,033
Non-current liabilities					
Lease liabilities - net of current maturity	-	3,704	403	896	787
Bonds payable	-	445,194	445,640	445,525	545,684
Long-term bank loans - net of current maturity	1,064,456	848,697	987,704	1,028,001	1,077,518
Other non-current liabilities components	174,567	195,824	215,693	108,410	99,518
Total non-current liabilities	1,239,023	1,493,419	1,649,440	1,582,832	1,723,507
Total liabilities	2,283,353	2,973,077	3,322,170	3,199,904	2,976,540
Equity					
Retained earnings	484,575	903,871	1,590,399	1,848,048	2,017,849
Other equity components	2,279,859	2,478,306	2,578,501	2,538,207	2,547,449
Total equity	2,764,434	3,382,177	4,168,900	4,386,255	4,565,298
Total liabilities & equity	5,047,787	6,355,254	7,491,070	7,586,159	7,541,838

<i>(in multiple)</i>					
Current & Debt to Equity Ratios	2019A	2020A	3Q21	2021A	3Q22
Current ratio	1.59 x	1.52 x	1.60 x	1.52 x	1.49 x
Debt to equity ratio	0.47 x	0.46 x	0.40 x	0.38 x	0.39 x

Profindo Research Team:**Setya Pambudi**

(Research Analyst)

setya.pambudi@profindo.com

ext 713

Indra Kelana

(Technical Analyst)

indra.kelana@profindo.com

ext 715

Profindo Equity Sales Team:**Jessie James**

(Head of Equity Sales)

jessie.james@profindo.com

ext 314

Gabriella Pratiwy

(Head of MarCom & OLT)

gabriella.pratiwy@profindo.com

ext 600

KANTOR PUSATPermata Kuningan Building, 19F
Jl. KuninganMulia, Kav. 9C, Guntur Setiabudi
South Jakarta 12980

Phone : +62 21 8378 0888

Fax : +62 21 8378 0909

WA : 0818 0772 5505

FB : ProklikProfindo

IG : @profindosekuritas

Telegram : RanGers Stock Community

Twitter : proclickRG

KANTOR PERWAKILAN**SERANG**IDX Indonesia Stock Exchange
Jl. Veteran No 39-40
Cimuncang, Kota Serang
Banten 42117**BANDUNG**IDX Indonesia Stock Exchange
Jl. PHH Mustofa No 33
Neglasari, Kec. Cibeunying Kaler,
Bandung 40124**DISCLAIMER**

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